

2017
ANNUAL REPORT

PROSPERITY
IN MOTION



choose
dupage 
Economic Development Alliance™

CHOOSE THE PEOPLE, THE PLACE,
THE PROSPERITY OF DUPAGE COUNTY.
CHOOSE THE DUPAGE ADVANTAGE.

GROWING OUR COMMUNITY

The world-renowned Morton Arboretum has been visited by over a million people, where they witnessed the DuPage Difference firsthand. Prosperity is at the root of all we do, and it's in every leaf, every tree, and every life that calls DuPage home.

DUPAGE
DETAIL

#103

ACCELERATING THE DUPAGE ADVANTAGE

Choose DuPage is a private- and public-sector partnership composed of leaders from 39 municipalities, and we continue to grow DuPage's diverse economy in a business-friendly environment. With historically low unemployment, the area's best educated workers, great schools and safe communities, employers and respected organizations recognize the DuPage Advantage.

DuPage County is home to nearly 75,000 businesses and over 650,000 jobs. We boast over 1,000 foreign-owned firms representing 43 countries. Companies of every kind benefit from the high quality-of-life, highly skilled and educated workforce, and premier location.

DUPAGE COUNTY IS SYNONYMOUS WITH PROSPERITY.
AND PROSPERITY MOVES IN ONE DIRECTION: **FORWARD.**

We made massive economic development progress in 2017: 91 projects resulted in \$618 million invested. 5,690 jobs were created or retained, and 7 million square-feet of new or improved space was developed. As we advance into 2018, we move with the deliberate drive of innovation. Because we choose Prosperity. And we choose to make it our region's reality.

WE ARE CHOOSE DUPAGE.
AND WE ARE **PROSPERITY IN MOTION.**



Dan Cronin
Dan Cronin, Chairman, DuPage
County Board & Public-Sector
Co-Chair, Choose DuPage

Ron Lunt, Partner, Hamilton
Partners & Private-Sector
Co-Chair, Choose DuPage





A HIGHER LEVEL OF SUCCESS

Businesses throughout DuPage County can take to the skies with ease. O'Hare and Midway International Airports are a stone's throw away, and DuPage Airport is in our own backyard.

DUPAGE
DETAIL

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EVER UPWARD

I'm proud to say that 2017 was a year of forward motion.

We made great strides in our 4-Point Plan for Prosperity. We brought together public- and private-sector leaders to understand and address the evolving needs of businesses within DuPage's diverse economy. We realized our continued initiatives as businesses moved to DuPage, and we moved forward in our relationships with all the businesses we've retained. As we carry our momentum into 2018, we will continue to implement dynamic strategies for forward motion. By supporting efforts to reduce the size, scope, and cost of local government, as well as working to adopt a state budget consistent with the mission and vision of Choose DuPage, we will continue to address policy issues critical to the needs of the regional economy.

We will continue to take our place on the world stage; increasing Foreign Direct Investment (FDI) and exports are now one of our key strategic initiatives. DuPage County is a proven and premier global location. We know it, and the world is taking notice. By attending events, talking at tradeshow, being ambassadors for our region, and increasing our marketing efforts, we will maintain our trajectory of tangible Prosperity.

I choose to continue to serve as President & CEO of Choose DuPage because there's something special about DuPage County. There's a reason behind the relationships we forge and a cause for the connections we make. Our bond collectively drives us to make DuPage County all that we know it can be.

When our goals for 2018 are achieved, many new businesses will call DuPage home. When they discover for themselves the place that moves us, we'll be right there to say,

WELCOME TO **DUPAGE COUNTY.**

WELCOME TO **PROSPERITY IN MOTION.**

Sincerely,

John A. Carpenter
President & CEO, Choose DuPage
Economic Development Alliance



DUPAGE COUNTY TOP 15 PUBLICLY-HELD COMPANIES

COMPANY NAME	LOCATION	WORKFORCE	REVENUE (Millions)
MCDONALD'S CORP.	Oak Brook	375,000	\$24,622.00
NAVISTAR INTERNATIONAL CORP	Lisle	11,300	\$8,111.00
UNIVAR INC.	Downers Grove	8,700	\$8,074.00
DOVER CORPORATION	Downers Grove	29,000	\$6,794.00
TREEHOUSE FOODS INC.	Oak Brook	16,027	\$6,175.40
ARTHUR J. GALLAGHER & CO.	Itasca	24,790	\$5,595.00
HUB GROUP INC.	Oak Brook	2,755	\$3,573.00
DEVRY EDUCATION GROUP	Downers Grove	13,704	\$1,844.00
AAR CORP	Wood Dale	4,700	\$1,663.00
SUNCOKE ENERGY INC.	Lisle	1,174	\$1,223.00
FTD COS.	Downers Grove	1,528	\$1,122.00
KNOWLES CORP.	Itasca	8,000	\$859.00
SUNCOKE ENERGY LP	Lisle	574	\$780.00
GREAT LAKES DREDGE & DOCK CORP	Oak Brook	1,888	\$768.00
FEDERAL SIGNAL CORP.	Oak Brook	2,200	\$708.00

DUPAGE COUNTY TOP 15 PRIVATELY-HELD COMPANIES

COMPANY NAME	LOCATION	WORKFORCE	Revenue (Millions)
HAVI GROUP LP	Downers Grove	700	\$9,750.00
EBY-BROWN CO. LLC	Naperville	600	\$5,300.00
ACE HARDWARE CORP.	Oak Brook	N/A	\$4,467.50
MCMASTER-CARR SUPPLY CO.	Elmhurst	N/A	\$2,155.00
INLAND REAL ESTATE GROUP OF COS.	Oak Brook	800	\$1,900.00
NAPLETON AUTOMOTIVE GROUP	Westmont	812	\$ 1,641.00
BOLER CO.	Itasca	150	\$1,327.00
HEARTHSTONE FOOD SOLUTIONS LLC	Downers Grove	400	\$1,241.00
DUCHOSSOIS GROUP INC.	Elmhurst	750	\$1,215.00
FERRARA CANDY CO.	Oakbrook Terrace	850	\$1,010.00
READERLINK LLC	Oak Brook	365	\$961.00
EDWARD DON & CO	Woodridge	581	\$849.00
ELKAY MANUFACTURING CO.	Oak Brook	425	\$800.00
DUPAGE MEDICAL GROUP	Downers Grove	3,600	\$741.00
WILTON BRANDS	Naperville	740	\$632.00

DRIVING THE DUPAGE DIFFERENCE

Millennial professionals can't help but recognize the DuPage Advantage. More of the older millennial workforce are now settling down and buying homes in DuPage County, while their younger counterparts choose to enjoy the thriving culture and affordable environment they'll find in DuPage County.

To attract the talents of a younger workforce, Choose DuPage has devised tangible strategies (like solving the first & last mile commute challenge) and economic initiatives. Sure enough, many millennials are increasingly choosing to advance their careers and livelihoods in DuPage County.



CBRE Headquarters in Oak Brook.

A HIGHER DEGREE OF PROSPERITY

The DuPage Advantage means a highly motivated, highly educated workforce. In fact, 1 in 5 people in DuPage County's workforce has a post-graduate degree.

DUPAGE
DETAIL

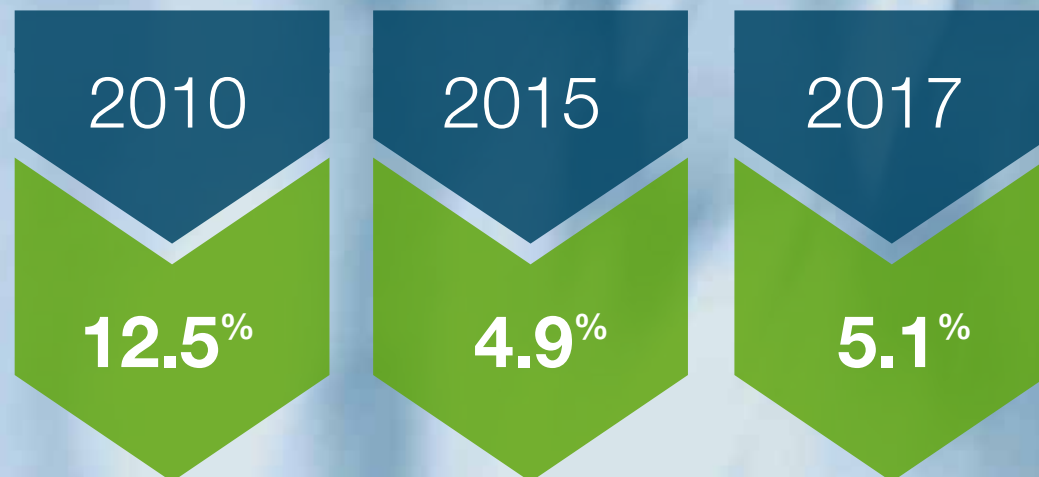
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DUPAGE COUNTY ECONOMIC INDICATORS

INDUSTRIAL VACANCY RATE: LOWEST IN THE REGION.

DuPage County has the lowest industrial vacancy rate in the region. Rates have dropped a total of 7.4% since 2010.

Source: JobsEQ

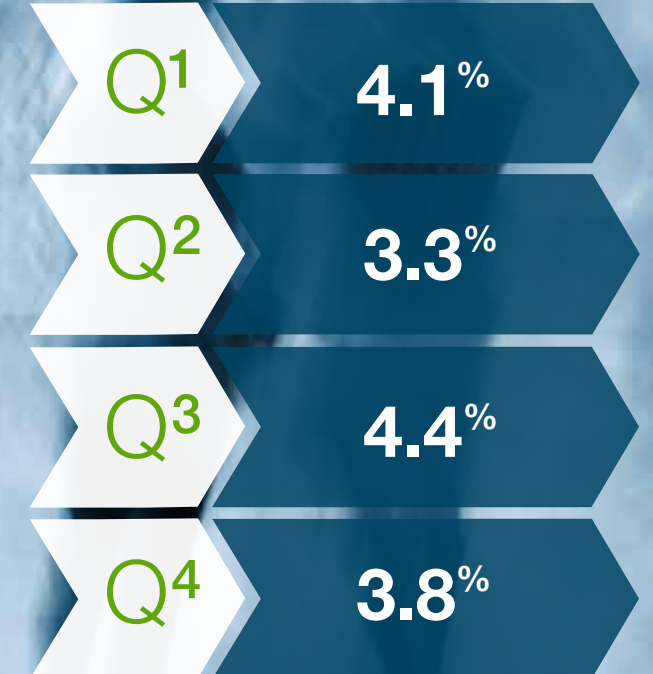


OFFICE VACANCY RATES



Source: JobsEQ

UNEMPLOYMENT RATES



Source: Illinois Department of Employment Security

NUMBER OF BUSINESSES



Source: Intersect Illinois

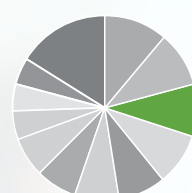
MAJOR EMPLOYMENT SECTORS



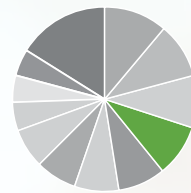
Healthcare:
11.3%



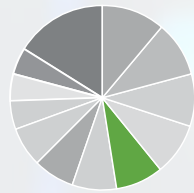
Retail Trade:
9.8%



Professional, Scientific
and Technical Services:
9.4%



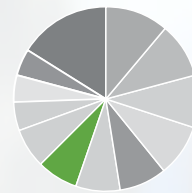
Administrative
and Support:
9.1%



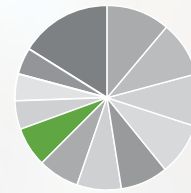
Manufacturing:
8.5%



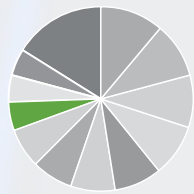
Wholesale Trade:
7.7%



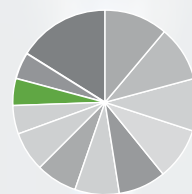
Accommodations
and Food Services:
7.2%



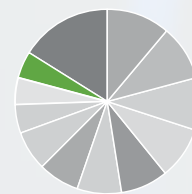
Educational Services:
6.4%



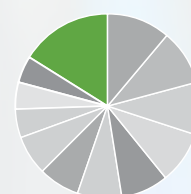
Finance and
Insurance:
5.0%



Transportation and
Warehousing:
4.8%



Construction:
4.8%



All Other Industries:
16%

WORKFORCE & EMPLOYMENT OVERVIEW

UNEMPLOYMENT
RATE
3.8%

JOB GROWTH
1.8%

NUMBER OF EMPLOYEES IN DUPAGE
657,198

KEY INDUSTRIES

LARGEST INDUSTRIES BY NUMBER OF JOBS

Healthcare & Social Assistance	74,017
Retail Trade	64,412
Professional, Scientific, and Technical Services	61,714
Administrative and Support	60,125
Manufacturing	55,798
Wholesale Trade	51,665
Accommodation and Food Services	47,186
Educational Services	41,824
Finance and Insurance	32,572
Transportation and Warehousing	31,579
Construction	31,333

FASTEST GROWING INDUSTRIES

	NO. OF JOBS	AVERAGE ANNUAL GROWTH %	AVG. EARNINGS
Healthcare & Social Assistance	74,017	4.4%	\$56,630
Professional, Scientific and Technical Services	61,714	2.4%	\$88,801
Construction	31,333	4.7%	\$73,262

DEMOGRAPHIC PROFILE

POPULATION

930,514

NUMBER OF HOUSEHOLDS

357,549

MEDIAN HOUSEHOLD INCOME

\$81,521

EDUCATIONAL ATTAINMENT

High School Graduate or Higher	93.4%
Bachelor's Degree or Higher	50.2%
Postgraduate Degree	19.3%

REV3

INNOVATION CENTER

DESIGN. BUILD. LAUNCH.

A NEW REVOLUTION

Revolution is change. The breakthrough that moves society forward. And this was a year of monumental change for Rev3 Innovation Center.

In 2017, Choose DuPage and Rev3 Innovation Center worked closely with the College of DuPage to develop and unveil a new business incubator and accelerator—Innovation DuPage.

A new and ground-breaking program, Innovation DuPage will connect emerging businesses with the necessary resources to thrive and stimulate job growth. Rev3 will become part of this venture as they forge new advancements for DuPage County.

Working closely with partners Benedictine University, Elmhurst College, the Village of Glen Ellyn, Choose DuPage, Rev3 and College of DuPage combined their minds and resources to conceive the cutting-edge innovation initiative.

THE COLLEGE OF DUPAGE WILL BEGIN RENOVATING A PORTION OF THE GLEN ELLYN CIVIC CENTER IN 2018, WHICH WILL BECOME THE NEW HOME OF INNOVATION DUPAGE.

“We have a strong belief that the education, training and the extraordinary workforce of this district are absolutely the formula for success and leadership within the state and, indeed, within the nation.”

– Dr. Ann Rondeau, President, College of DuPage

Combining Rev3’s drive and powers of foresight with DuPage’s wisest business leaders and brightest young minds, Innovation DuPage is poised to turbo-boost our county into a new tomorrow.

Photo courtesy of College of DuPage.

FEATURED BUSINESS
ATTRACTION PROJECT:

AMITA HEALTH

WRITING A NEW PRESCRIPTION FOR **PROSPERITY**

Recognizing that DuPage is the place where Prosperity is in motion, more and more companies are moving to choose the DuPage Advantage.

In the biggest suburban office lease of the year, Amita Health has leased 225,000 square feet of the Navistar campus in Lisle, bringing 1,100 jobs to DuPage.

After expanding its reach via a massive new merger, the health system is writing a new prescription for Prosperity.

This will improve not only the health of our people, but of our economy as well: office workers and healthcare professionals will support restaurants, hotels, and other key attractions.

**WITH CUTTING-EDGE MEDICAL INNOVATION
COMBINED WITH LANDMARK ECONOMIC
INITIATIVES, DUPAGE'S PROGNOSIS FOR
PROSPERITY IS RESOUNDINGLY POSITIVE.**

WHERE HEALTH MEETS WEALTH

Even more than the health of our economy, we care for the health of our people. In fact, DuPage was ranked the #1 healthiest county in Illinois (out of 102) by County Health Rankings and Road Maps.

DUPAGE
DETAIL

#83



FEATURED BUSINESS
EXPANSION PROJECT

REXNORD CORPORATION

UP, UP & **AWAY**

The Rexnord Corporation, a multiplatform industrial leader serving a diverse array of global markets, has kept industry in motion for 125 years.

And after a nationwide search in 2017, they decided to continue thriving in DuPage County.

“We are investing in a new facility on our existing site to support the growing needs of our customers,” said Jamie Quilter, Rexnord Vice President & General Manager of Aerospace. “The new facility will provide upgraded technology and additional capacity - as well as provide our customers with an exciting experience and our associates with a unique collaborative and innovative environment.”

Rexnord will redevelop their existing site at 2400 Curtiss in the Ellsworth Business Park, retaining 310 jobs. On top of that, they plan to expand and build a new 248,000 square-foot Aerospace Headquarters, scheduled to be completed in 2019.

The Village of Downers Grove itself, working in tandem with the Downers Grove Economic Development Corporation, were both instrumental to the decision. With its strong school districts, industry-friendly environment, and high quality of life, Rexnord recognized that location was paramount to continue building the future of their business.

AFTER ALL: DUPAGE COUNTY HAS EVERYTHING A COMPANY NEEDS TO SOAR INTO THE STRATOSPHERE OF SUCCESS.

FEATURED BUSINESS
RETENTION PROJECT

CHAMBERLAIN GROUP INC.

THE GATEWAY TO PROSPERITY

The surest guarantee for forward motion is by staying situated in DuPage County.

And that is just what Chamberlain Group (CGI) proved by debuting a dynamic, state-of-the-art, 223,000-square-foot facility in Oak Brook.

A global leader in access control, CGI is going from engineering door operators, to opening new doors of prosperity. By retaining 650 jobs on the new 20-acre, cutting-edge campus, they are fostering a collaborative environment poised for strategic growth.

AND THRIVING IN DUPAGE COUNTY, THE SPIRIT OF INNOVATION WILL KEEP THEIR COMPANY MOVING FORWARD.

*Chamberlain Group Inc.
Headquarters in Oak Brook.
Photo courtesy of Dave Burk.*

ADAPTING TO TODAY

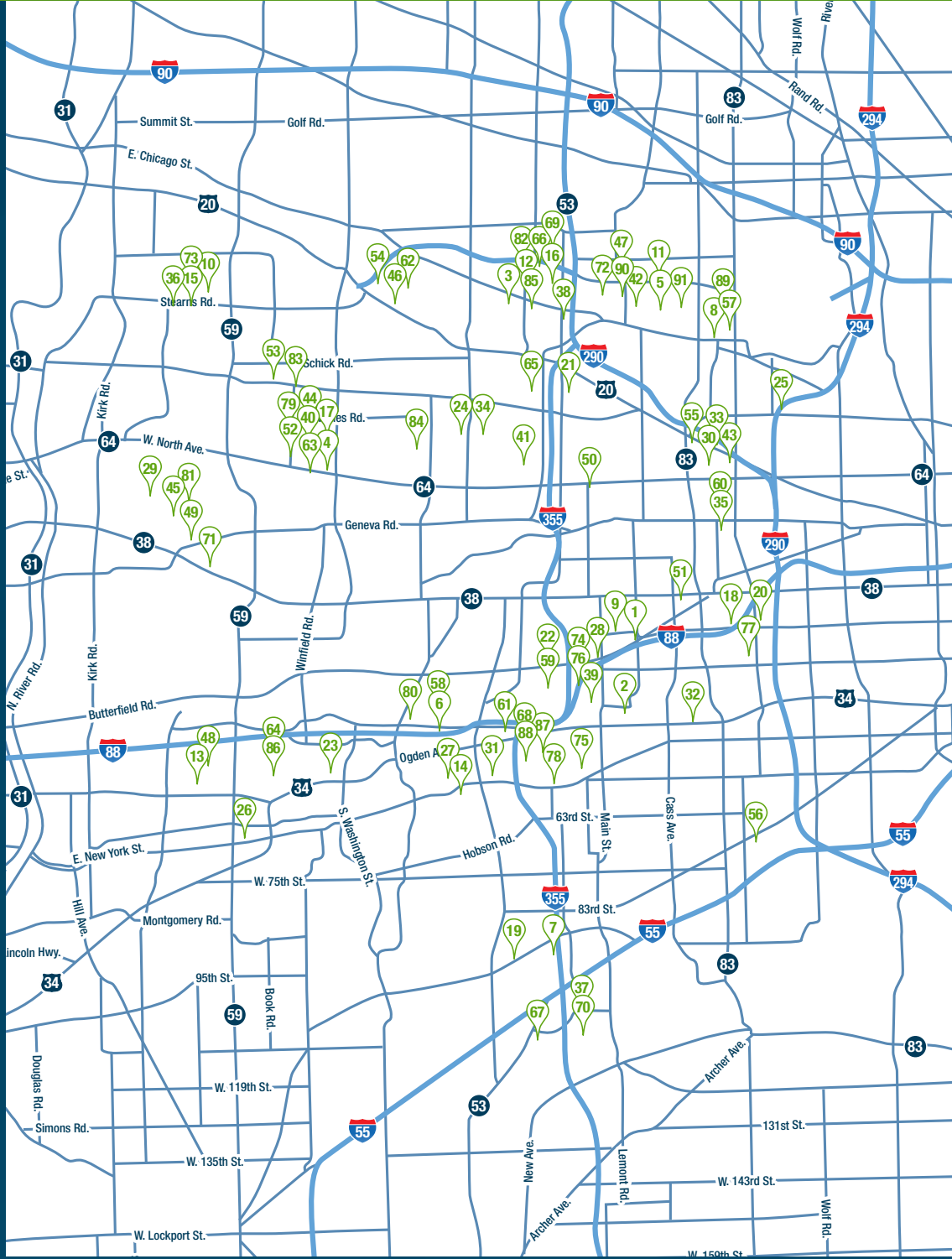
The CGI Headquarters, like many buildings in DuPage, is designed to respond to its environment. The façade's transparent, high performance glass harnesses the power of the sun to heat the interior during the winter.

DUPAGE
DETAIL

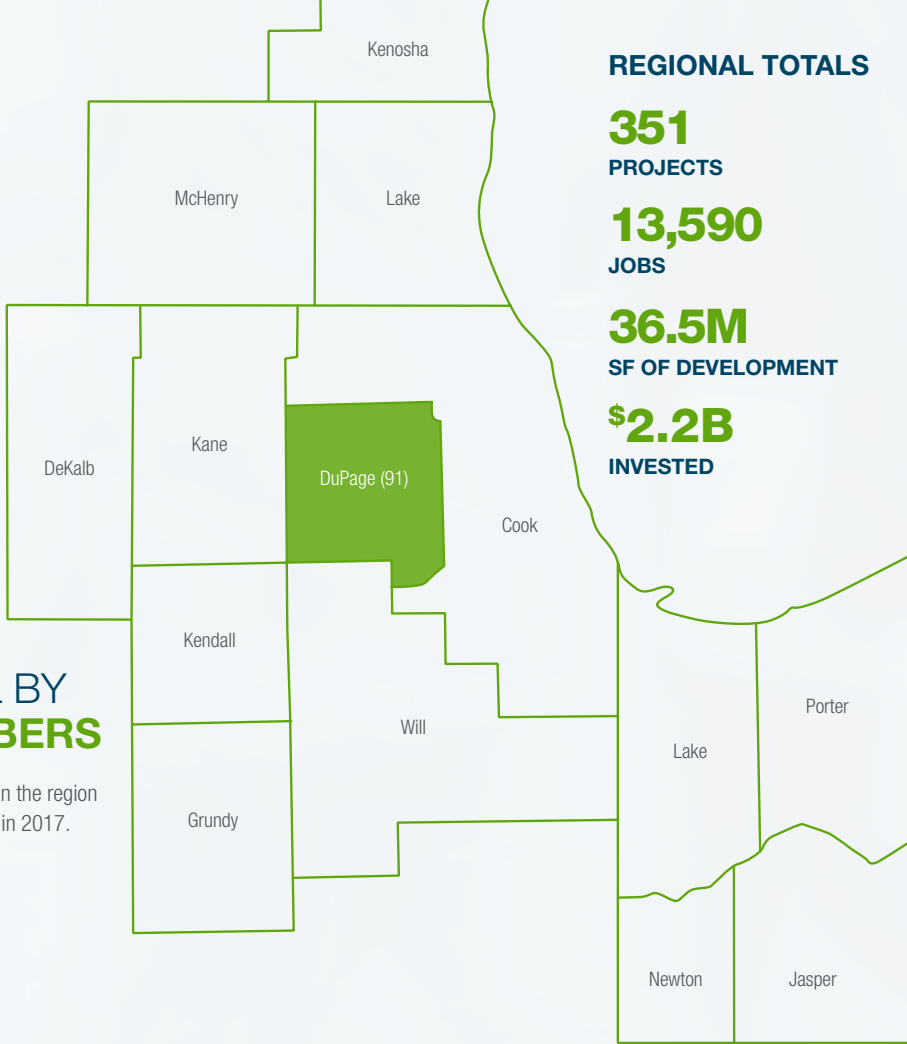
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NEW & EXPANDED COMPANIES

1. A to Be
2. Advocate Good Samaritan Hospital
3. Aeronet Worldwide
4. AFI Industries
5. All Tile
6. Amita Health
7. Amita Health
8. AmTab
9. Angelica Corporation
10. Animal Supply Products
11. Associated Global Systems
12. Atlas Wire
13. Bethlehem Industries
14. California Closet
15. Camcraft
16. Capsa Solutions
17. Cargo Partner
18. CBRE
19. Cedarhurst Assisted Living
20. Chamberlain Group
21. Clarendale Senior Housing of Addison
22. COEO Solutions, LLC
23. COEO Solutions, LLC
24. Convenience Valet
25. Coregistics
26. Crate & Barrel
27. CTS
28. Dashiell
29. DuPage Airport Authority
30. Elmhurst BMW
31. Endotronics
32. Equinix
33. Euroview
34. First Choice Building Products
35. Fitness Formula Club
36. Get Fresh
37. Gifts For You LLC
38. Glass Solutions
39. Greencore USA
40. Grunt Style LLC
41. Gypsum Supply Company
42. Hegele Logistics
43. House of Glass
44. Ingram Micro
45. Innocor
46. International Packing & Crating
47. JAS Forwarding
48. Levy Organization Management
49. MAPEI
50. Mauser
51. McCain Foods
52. Mercedes Benz of North America
53. Mid-State Graphics
54. Midwest Warehouse
55. MLE Design
56. Morgan/Harbour Construction
57. Morrison Express
58. National Express
59. NEC Display Solutions
60. New Star Home
61. Northern Seminary
62. Office Depot
63. Packaging Personified
64. Parathon, JDA eHealth Systems
65. Parts Town
66. Perimeter Global Logistics
67. Pinnacle Exhibits, Inc.
68. PLZ Aerospace
69. Priority Wire & Cable
70. Project Cure
71. Quantum Precision
72. Raging Wire Data Center
73. Rana Meals Solutions
74. REX Electric
75. Rexnord Aerospace
76. Roadrunner Transportation
77. Rush University Medical Center
78. Russian Ferro
79. Schneider Logistics
80. Science of Spirituality
81. Sleep Innovations
82. Systematic Screen Printing
83. Tellabs Operations Inc.
84. The Allant Group
85. United Healthcare
86. United Transportation
87. Value City Furniture
88. Weld Seam
89. St Regis Crystal
90. Summit Group
91. Switchboard Apparatus (SAI)



- | | | |
|------------------------------------|--------------------------------|---------------------------------|
| 75. Rexnord Aerospace | 81. Sleep Innovations | 87. Value City Furniture |
| 76. Roadrunner Transportation | 82. Systematic Screen Printing | 88. Weld Seam |
| 77. Rush University Medical Center | 83. Tellabs Operations Inc. | 89. St Regis Crystal |
| 78. Russian Ferro | 84. The Allant Group | 90. Summit Group |
| 79. Schneider Logistics | 85. United Healthcare | 91. Switchboard Apparatus (SAI) |
| 80. Science of Spirituality | 86. United Transportation | |



REGIONAL TOTALS

351
PROJECTS

13,590
JOBS

36.5M
SF OF DEVELOPMENT

\$2.2B
INVESTED

REGIONAL BY THE NUMBERS

DuPage ranked **2nd** in the region in terms of new projects in 2017.

THE MOST DELIBERATELY PLANNED STEPS LEAD TO DYNAMIC LEAPS FORWARD

In 2017, 91 businesses chose their place in DuPage County.

In fact, DuPage ranked **2nd** in the region in terms of total projects.

Projects are defined by the following criteria: \$1 million invested, 20,000 square-feet of new or improved space, 50 jobs created, headquarters facility, or Choose DuPage involvement.

These DuPage County projects represent \$618 MILLION invested, 5,690 jobs created or retained, and 7 MILLION square-feet of new or improved space.

Source: World Business Chicago, Choose DuPage
World Business Chicago and Choose DuPage capture project information from media outlets, press releases, company websites, subscription services, and internal reporting. The quality of each record depends on the availability to data and resources to input and confirm information. Data is finalized in the first quarter of the following year to allow for the time lag in project reporting; year-to-date numbers are subject to revision and addition of projects.

4 POINT PLAN

AWAKENING THE DREAM FOR **DUPAGE**

Choose DuPage President & CEO John Carpenter knows how to keep our County moving forward.

2 years ago, he unveiled his **4-Point Plan for Prosperity**. Here's how we made tangible progress to bring them to fruition in 2017.

4 POINT PLAN

1

THE PROGRESS OF **GENIUS**

ARGONNE NATIONAL LABORATORY

2017 saw Choose DuPage turning the work of the scientific prophets at Argonne National Laboratory into economic profit for the region. As they help our nation build an economy fueled by green energy, Choose DuPage is working to make that a future filled with green.

Argonne launched Chain Reaction Innovations (CRI) in 2016 (an onsite tech incubator for science and energy entrepreneurs). Since that time, Argonne has been working closely with Choose DuPage to attract companies that would best benefit from Argonne's world-class facilities and research.

The Laboratory took an even greater leap forward this year, after Choose DuPage included Argonne in our plans for Innovation DuPage, a new business incubator and accelerator being launched in partnership with Choose DuPage, Rev3 Innovation Center, College of DuPage, Village of Glen Ellyn, Benedictine University, Northern Illinois University, Elmhurst College, and DuPage Impact LLC. As plans for Innovation DuPage progress, we hope to solidify our partnership with Argonne and Chain Reaction Innovations.

Additionally, by folding in Argonne to participate in Choose DuPage programs such as the Regional Business Outlook, our partnership stands committed to progress.

**AND TOGETHER, WE MOVE FORWARD
INTO A BRIGHT FINANCIAL FUTURE.**

TURNING THE WINDS OF CHANGE

They develop the technology for wind turbines, and also test them for component failure. With new software like ARGUS-PRIMA, a platform for testing statistical algorithms for short-term wind power forecasting, Argonne is powering the future.

DUPAGE
DETAIL

#98

2

INDUSTRY IS ON **THE MOVE**

THE FIRST & LAST MILE COMMUTE

Any company that calls the suburbs home is challenged to find ways to alleviate the commutes of their workers who choose not to drive. Many office buildings aren't conveniently located to public transit alternatives such as train stations. We call this challenge the first-mile & last-mile commute problem.

Luckily for those companies in our region, Choose DuPage has been working to keep the people moving: since 2016, we have been working with Burr Ridge-based InnovaEV, Hamilton Partners and the Village of Itasca to tackle the last-mile commute problem.

And in 2017, InnovaEV launched a pilot program using electric vehicles to transport employees from the Itasca train station to the office development Hamilton Lakes. This paradigm-shifting program has laid the groundwork for additional pilot programs in an effort to apply our solutions to alternate scenarios.

“The key to problem-solving is to never stop moving.”

– John Carpenter, Choose DuPage President & CEO



BRINGING THE **FUTURE TO LIFE**

DUPAGE BUSINESS CENTER

The DuPage Business Center is a prime example of Choose DuPage's commitment to innovative development opportunities. And in 2017, we invited businesses to discover it themselves.

As enterprises begin to take root in the 800-acre campus in West Chicago, it remains a fertile ground for development for many others. With a diverse communication system, dynamic utilities onsite, and direct access to DuPage Airport, the campus is primed for even further development, and perfect for a variety of businesses.

Plans are underway for 800,000 square feet of warehouse distribution space at the business park, with plans for another 750,000 square feet of manufacturing and distribution. The Business Center is poised to bring yet another 1.1 million square feet of manufacturing and distribution in 2019.

As we look toward 2018, there is only upward growth.

BECAUSE FOR CHOOSE DUPAGE, NOTHING STANDS IN THE WAY OF MAKING OUR REGION THE GLOBAL GIANT WE KNOW IT IS.

4 POINT PLAN

4

PROSPERITY MOVES **ACROSS THE WORLD**

WESTERN ACCESS O'HARE

Providing meaningful access to O'Hare from the western suburbs will take our region to new heights. Choose DuPage has embarked on a mission to transform the region—saving \$145M in travel delays, creating over 13,000 jobs annually during the project, boosting local tax revenues by \$29M annually, and most importantly, laying the groundwork for the creation of 65,000 jobs by 2040.

In 2017, the Illinois Tollway opened a second stretch of road on Illinois Route 390 from I-290 to Illinois Route 83. That's right: Illinois Route 390 now connects from Lake Street (U.S. Route 20) to Illinois Route 83. With that crucial project complete, the opportunity is now open to build a bypass that would connect I-90 and I-294. Choose DuPage will continue to work with the Illinois Tollway and DuPage County towards the completion of this critical bypass, and ultimately deliver meaningful western access to O'Hare.

AND FROM THERE, THE SKY'S THE LIMIT FOR THE PLACE OF PROSPERITY WE CALL HOME.

MOVING TOGETHER INTO **TOMORROW**

Every year, Choose DuPage gathers public- and private-sector visionaries: inspiring individuals who promote their perspectives on the people, place and Prosperity of DuPage County. And in 2017, they moved audiences at a number of events, advancing our region with every remark.

OVER THE NEXT FEW PAGES, DISCOVER...

- 8th Annual DuPage County Regional Business Outlook
- DuPage Metals and Machinery Manufacturing Event
- DuPage County Business Forum
- Chairman's Breakfast
- DuPage Communities Meetings

MOVING TOWARD **PROSPERITY**

8TH ANNUAL REGIONAL BUSINESS OUTLOOK

MAY 3, 2017 | DRURY LANE CONFERENCE CENTER

PRESENTED BY: CHOOSE DUPAGE | ICE MILLER LLP & MESIROW FINANCIAL

“This is the right now economy,” declared Howard Tullman, CEO of 1871. “People want things now. Businesses need to be there—to be helpful, to be quick, and to develop the methodology to pay me for my attention—meaning that the business saves me time, helps me make a better decision or saves me money.”

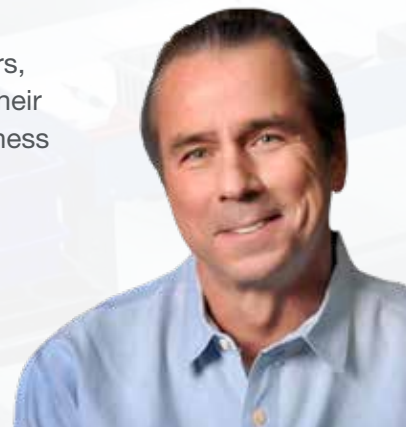
Tullman gave a gripping and rapid fire review of the major tech trends and disruptive innovation that are shifting new product development and satisfying the accelerating demands of customers.

In his prior remarks, DuPage County Board Chairman Dan Cronin had confirmed that Choose DuPage already has its finger on the pulse of the world market, and adapts to the ever-changing landscape of business.

“I’m pleased to report our DuPage economic picture is positive,” said Chairman Dan Cronin. “We strive to create an atmosphere in which both new and established businesses can grow and thrive. Our unemployment rate is among the lowest in Illinois and we know employers are attracted by our highly trained and educated workforce and our outstanding quality of life.”

And by bringing together nearly 700 local business owners, executives, government and education leaders to share their insights, the information exchanged at the Regional Business Outlook will have rippling effects for years to come.

Howard Tullman,
CEO, 1871



FORGING THE **FUTURE**

DUPAGE METALS & MANUFACTURING: TALENT, DEVELOPMENT AND RETENTION IN DUPAGE COUNTY

MARCH 24, 2017 | PRESENTED BY: CHOOSE DUPAGE

Manufacturing jobs have evolved with the digital world, and DuPage County is advancing the new era even further. Giants of industry and education gathered to discuss ways to support the talent, development and retention of Metals and Manufacturing companies and position DuPage County as a world class manufacturing center.

PANEL

- **Aneesa Muthana**, Pioneer Service
- **Aaron Wiegel**, Wiegel Tool Works
- **Jim Jett**, Chips Manufacturing
- **John Bradarich**, IMEC
- **Lisa Schvach**, WorkNET DuPage
- **Gary Ellinger**, DOL Office of Apprenticeship
- **Eileen Versey**, Chicago Federation of Workforce

Chips Manufacturing in West Chicago.

DUPAGE COUNTY **BUSINESS FORUM**

TUNED INTO TECH

NOVEMBER 16, 2017 | MEDINAH COUNTRY CLUB
SPONSORED BY: PNC AND RATHJE & WOODWARD LLC

2017's Business Forum was designed around digital technology, and how it affects and enhances business of all types and sizes. The program outlined the opportunities that digital technology brings: highlighting the benefits (like marketing and business operations), drawing attention to the challenges (like privacy and security breaches), and giving business owners the tools to balance both aspects.

MODERATOR

- **John Pletz**, Technology Reporter, Crain's Chicago Business

PANEL

- **Andrew Liuzzi**, Executive Vice President, Crisis & Risk Management, U.S. Lead, Data Security & Privacy Group | Edelman
- **Ray Sanguinetti**, Attorney | Rathje & Woodward LLC
- **Jesse Rothstein**, Executive Vice President, Crisis & Risk Management, Key Accounts Manager | LinkedIn

CHAIRMAN'S **BREAKFAST**

DEVELOPMENT OF ENGINEERING TALENT IN THE REGION

OCTOBER 12, 2017 | WESTIN LOMBARD

Choose DuPage ordered up a new event series in 2017: breakfast meetings hosted by Choose DuPage & The Honorable Dan Cronin, DuPage County Board Chairman. A small group of 20-30 people are invited for an open discussion, with the topic and industry members changing each time.

"The purpose of these events is to address issues critical to the prosperity of DuPage County," said Chairman Cronin. "By bringing together leaders that represent different facets of industry, we hope to educate one another on the challenges and needs of each group in order to achieve better outcomes."

SPEAKER

- **Peter C. Nelson**, Ph.D., Dean of Engineering, University of Illinois

CONVERSATION CREATES **ACTION**

DUPAGE COUNTY COMMUNITIES MEETINGS

SPONSORED BY: **POWERFORWARD DUPAGE**

Choose DuPage hosted three programs in 2017 for economic experts of the 39 municipalities to come together, ideate about the issues and trends facing our community, then go forth to put them into practice.

STATE OF ECONOMIC DEVELOPMENT IN ILLINOIS

OCTOBER 12, 2017

Erik T. Brejla, Assistant Deputy Director, Foreign Direct Investment and Site Selection for the Illinois Department of Commerce & Economic Opportunity illuminated how the State is strategically working to promote economic development in Illinois, including Foreign Direct Investment initiatives and trade opportunities. He stressed the importance of understanding why a company is looking to relocate, their needs, growth strategy, and essential resources.

HOW E-COMMERCE IS DISRUPTING MAIN STREET BUSINESSES

JUNE 29, 2017

Tanya Triche Dawood, Vice President & General Counsel for the Illinois Retail Merchants Association discussed how disruptive technology impacts the economy. Specifically, Karr addressed brick and mortar businesses, and the related impact on tax revenues and property values.

LOCATION STRATEGY & THE TRUMP ADMINISTRATION

MARCH 9, 2017

Kyle Syers, Consultant for BLS & CO., shared his insights on location strategy under the new Presidential administration, and how it may affect corporate site selection.

2017 MARKETING REVIEW

MARKETING OBJECTIVES

- Promote DuPage County as a premier global business location.
- Raise awareness of the talented and educated workforce and employment opportunities available in DuPage County.
- Raise the profile of DuPage County and Choose DuPage.

MARKETING BY THE NUMBERS

6.5	MILLION PAID IMPRESSIONS
105	MEDIA MENTIONS
3	PUBLISHED EDITORIALS
10	MEDIA INTERVIEWS
1	VIDEO
49	EMAIL CAMPAIGNS
3,565	EMAIL SUBSCRIBERS
32,161	VISITS TO WEBSITE
6,169	SOCIAL MEDIA FOLLOWERS
7,757	SOCIAL MEDIA ENGAGEMENTS
4	ECONOMIC INDICATOR REPORTS

TRADESHOWS

ICSC CHICAGO DEAL MAKING, CHICAGO

Together with 8 communities, Choose DuPage exhibited at this regional convention for the shopping center industry, networking and promoting the County to owners/developers, retailers, brokers, municipalities and others.

SELECTUSA INVESTMENT SUMMIT, WASHINGTON D.C.

Choose DuPage attended the SelectUSA Investment Summit, which is dedicated to promoting foreign direct investment (FDI) in the United States. The event brings together companies from all over the world, economic development organizations, and other parties working to facilitate business investment in the United States.

Together with the Illinois Department of Commerce & Economic Opportunity, Choose DuPage cultivated 10 leads of businesses looking to relocate or expand into DuPage County.

RECON, LAS VEGAS

Choose DuPage attended this national convention for the shopping center and retail industry and hosted a networking event. The networking event had over 50 attendees that included Choose DuPage Board Members, municipalities, real estate brokers, and economic development professionals.

SEE THE DUPAGE DIFFERENCE

To change the business world, it takes the DuPage Difference. In 2017, we produced a video highlighting the DuPage Difference for businesses looking to relocate. It became a game-changing marketing tool as Choose DuPage invited businesses to choose the DuPage Advantage. Compelling, concise, and fully customizable for any prospective organization, the video is proof that DuPage remains a county to watch.



2017 CHOOSE DUPAGE BOARD MEMBERS

Advocate Good Samaritan Hospital

David Fox, President

Argonne National Laboratory

Norm Peterson, Director, Government Relations

AT&T

John Quinn, Area Manager, External Affairs

Ball Horticultural Company

Anna Caroline Ball, President and CEO

Michael Williams, Director, Human Resources

Benedictine University

Dr. Michael S. Brophy, President

BMO Harris Bank N.A.

Gregory Sjulie, Senior Vice President, Commercial

Mid-Market Banking

Calamos Investments

John Calamos, Chairman and Global CIO

Ken Witkowski, Senior Vice President, Calamos Real Estate LLC

CBIZ Benefits & Insurance Services

John Cook, Regional Business Unit President

Tyke Spencer, Benefits Consultant

CBRE, Inc.

Diana Riekse, Senior Vice President

CenterPoint Properties

Edward Harrington, Senior Vice President

Chicago Zoological Society

Dr. Stuart D. Strahl, President and CEO

Christopher B. Burke Engineering LTD.

Christopher B. Burke, President

John Doria, Director of Government Relations

College of DuPage

Dr. Ann Rondeau, President

Joe Cassidy, Dean, Continuing Education/Extended Learning

Comcast Business

Anthony Signorella, Senior Manager, Government and

Regulatory Affairs

ComEd

Ed Sitar, Manager, Economic and Business Development

Construction Industry Service Corporation (CISCO)

Dan Allen, Executive Director

Crowe Horwath

Bert Nuehring, Partner

Dugan & Lopatka

Hugh Elliott, Principal

DuPage Convention & Visitors Bureau

Beth Marchetti, Executive Director

DuPage County Board

Dan Cronin, Chairman

Tom Cuculich, Chief of Staff

Tonia Khouri, Board Liaison, DuPage County Board District 5

DuPage Mayors & Managers Conference

Lorenz Hartwig, Member Emeritus

Richard Veenstra, Mayor, Village of Addison

DuPage Regional Office of Education

Dr. Darlene Ruscitti, Regional Superintendent of Schools

DuPage Workforce Board

Jamie Brown, Workforce Board Coordinator

Edward-Elmhurst Healthcare

Mary Lou Mastro, System CEO

Ahmed Elganzouri, Deputy General Counsel

Grant Thornton

Mark Sullivan, Principal

Hamilton Partners

Ron Lunt, Partner

Heartland Business Systems

Mike Riordan, Vice President of Business Development

Ice Miller LLP

Michael Roth, Partner

Robert J. Schillerstrom, Partner

JP Morgan Chase

Jamel Alikhan, Executive Director and Market Executive,

Commercial Banking, Illinois Middle Market

MACLYN

Ray Kinney, Partner

Mesirow Financial

Richard Price, Chairman and CEO

Vincent Allegra, Senior Managing Director,

Retirement Planning and Advisory

Christopher Pohlman, Senior Managing Director,

Retirement Planning and Advisory

Molex

Frank Steurer, Senior Director, Procurement Compliance and Services

Nicor Gas

Tom Kallay, Director, Community Relations and

Economic Development

Northern Illinois University

Rena Cotsones, Associate Vice President, Engagement and

Innovation Partnerships

Northwestern Memorial HealthCare

Robert Christie, Vice President, External Affairs

Pace

Christine Rose, Community Relations Director

PNC Bank

Stephanie Kline, Senior Vice President,

Corporate and Institutional Banking

PowerForward DuPage

Karyn Charvat, Executive Director

Rathje & Woodward, LLC

Mark McAndrew, Partner

Shorr Packaging Corp.

Craig Funkhouser, CEO

US Bank

Marsha Cruzan, Regional President of Commercial Banking

Wight & Company

Stephen Collins, Vice President, Government Programs

Wintrust Financial Corporation

Robert Hutchinson, President, Glen Elyn Bank & Trust

Past and Present Public Sector Co-Chairs

Robert Schillerstrom, Chairman, DuPage County Board, 2008 – 2010

Dan Cronin, Chairman, DuPage County Board, 2010 – Current

Past and Present Private Sector Co-Chairs

James Sheehan, Tellabs, 2008 - 2011

Craig Funkhouser, Crowe Horwath, 2011 - 2014

Robert Hutchinson, Wheaton Bank and Trust, 2014 - 2016

Ron Lunt, Hamilton Partners, 2016 - Current

CHOOSE DUPAGE BOARD COMMITTEES

PROGRAMMING COMMITTEE

The Choose DuPage Programming Committee works to impart actionable, substantive information to and for its participants, and develop programs that support economic development, Choose DuPage, and its board members.

WORKFORCE COMMITTEE

The mission of the Choose DuPage Workforce Committee is to develop practices to serve the trained and educated workers of the county. The committee creates opportunities to connect DuPage employers with the skilled talent in the region. This is done through events, networking, partnering with other agencies, and educating and creating awareness in youth and school systems.

EXECUTIVE COMMITTEE

The Board of Director's Executive Committee creates the organization's annual work plan and budget, while making choices that foster the success of DuPage County.

FINANCE COMMITTEE

The Finance Committee oversees all financial reporting, annual budgeting and financial policy matters. This includes making recommendations to the Board of Directors to assure fiscal soundness and financial compliance to 501(c)6 standards.

LEGISLATIVE COMMITTEE

The Choose DuPage Legislative Platform and initiatives support our guiding principles and core objectives. Choose DuPage seeks to impact and influence legislation and regulation in a manner consistent with our focus on business retention, expansion and attraction. Choose DuPage strives to elevate awareness, educate and engage the business community on issues important to their success and the vitality of the regional economy.

Goals:

- Create a pro-business environment.
- Educate elected officials on needs of business.
- Educate the business community on legislation impacting their business.

MARKETING COMMITTEE

The Choose DuPage Marketing Committee creates awareness for DuPage County, and the advantages to doing business here.

Objectives:

- Promote DuPage County as a premier global business location.
- Raise awareness of the talented and educated workforce and employment opportunities available in the County.
- Raise the profile of DuPage County and Choose DuPage.

2017 DUPAGE COUNTY BOARD MEMBERS

DISTRICT

1

Paul Fichtner
Donald E. Puchalski
Sam Tornatore

DISTRICT

2

Elizabeth Chaplin
Pete DiCianni
Sean Noonan

DISTRICT

3

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Gary Grasso
Brian J. Krajewski

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Grant Eckhoff
Tim Elliott
Amy L. Grant

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James D. Healy
Tonia Khouri

DISTRICT

6

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CLARENDON HILLS
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ELK GROVE VILLAGE
ELMHURST
GLENDALE HEIGHTS
GLEN ELLYN
HANOVER PARK
HINSDALE
ITASCA
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LISLE
LOMBARD
NAPERVILLE
OAK BROOK
OAKBROOK TERRACE
ROSELLE
SCHAUMBURG
ST. CHARLES
VILLA PARK
WARRENVILLE
WAYNE
WEST CHICAGO
WESTMONT
WHEATON
WILLOWBROOK
WINFIELD
WOOD DALE
WOODRIDGE